

## Message Text

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APPROVED BY IO: C W MAYNES  
IO: R BARRY  
EB/AV: J GRAVATT (DRAFT)  
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TAGS: PORG, EAIR, ICAO

SUBJECT: ICAO: TALKING POINTS FOR SELECTION OF A U.S.  
DIRECTOR OF AIR NAVIGATION BUREAU

1. DEPARTMENT SUBMITTED, UNDER COVER OF LETTER OF JUNE 23  
TO USREP DOWNS FROM ASSIST SEC MAYNES, APPLICATION FORMS OF  
THREE HIGHLY QUALIFIED CANDIDATES FOR DIRECTOR OF AIR  
NAVIGATION BUREAU. IT IS POSSIBLE THERE MAY BE A FOURTH  
U.S. CANDIDATE BEFORE CLOSING DATE OF JULY 7, 1978.

2. FOLLOWING CHANGED PROCEDURE FOR APPOINTMENT OF  
DIRECTORS, ADOPTED BY COUNCIL JUNE 22, IT WILL NOW BE  
NECESSARY FOR U.S. REP TO MAKE DEMARCHES TO ALL MEMBERS OF  
NEW "AD HOC COMMISSION" IN FAVOR OF SELECTION OF A U.S.

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CANDIDATE FOR VERY IMPORTANT POST OF DIRECTOR OF AIR NAVI-  
GATION BUREAU. IDEALLY ALL THREE AMERICAN CANDIDATES WOULD  
BE ON "SHORT LIST" TO BE SUBMITTED BY "AD HOC COMMISSION"  
IN COUNCIL FOR SELECTION OF A DIRECTOR.

3. VARIOUS MEMBERS OF NEW "AD HOC COMMISSION" WILL  
DOUBTLESS RESPOND VARIOUSLY TO FOLLOWING TALKING POINTS,

WHICH WILL HAVE TO BE TAILORED BY U.S. REP TO SUIT SITUATION IN EACH CASE. TALKING POINTS IN PARAS 4 THROUGH 11 ARE OFFERED AS GUIDANCE AND ASSISTANCE IN MAKING DEMARCHES.

4. U.S. CANDIDATES.--FREER, COMMANDER BERRY (WHO WILL MAKE CAPTAIN IN SEPTEMBER 1978), AND FLENER--HAVE ALL BEEN CERTIFIED BY FAA AS MEETING ICAO QUALIFICATIONS. THIS MEANS THAT FAA HAS CAREFULLY EXAMINED QUALIFICATIONS OF EACH AND HAS CERTIFIED TO DEPARTMENT OF STATE THAT ABOVE CANDIDATES MEET QUALIFICATIONS, OR EQUIVALENTS, CALLED FOR BY ICAO.

5. US HAS LED THE WORLD IN AIR NAVIGATION SINCE CREATION OF ICAO AND CONTINUES TO PROVIDE LEADERSHIP IN THIS IMPORTANT FIELD. LARGEST NUMBER OF THE TECHNICIANS PROVIDED BY ICAO TO DEVELOPING COUNTRIES UNDER UNDP PROGRAM ARE AMERICANS, BECAUSE OF U.S. LEADERSHIP IN THIS TECHNICAL FIELD AND FACT THAT ENGLISH IS LANGUAGE OF INTERNATIONAL AVIATION.

6. U.S. IS NOT ONLY PRINCIPAL CONTRIBUTOR OF TECHNICAL EXPERTISE TO ICAO, BUT ALSO PRINCIPAL CONTRIBUTOR TO ICAO'S BUDGET (BOTH ASSESSED BUDGET AND VOLUNTARY UNDP FUNDING) YET IS UNDERREPRESENTED ON STAFF OF ICAO. IF A QUALIFIED U.S. CANDIDATE WERE NOT SELECTED FOR DIRECTOR OF AIR NAVIGATION BUREAU, U.S. WOULD HAVE NO DIRECTOR (D-2) LIMITED OFFICIAL USE

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POSITION IN ICAO. SUCH A SITUATION WOULD BE INEQUITABLE, AND INTOLERABLE.

7. IT IS WELL KNOWN IN UN FAMILY THAT AMERICAN DIRECTORS AND SENIOR OFFICERS OF INTERNATIONAL ORGANIZATIONS ARE SCRUPULOUSLY CAREFUL NOT TO SEEK OR ACCEPT INSTRUCTIONS FROM THEIR HOME COUNTRY, BUT ARE, ON THE CONTRARY, CAPABLE INTERNATIONAL CIVIL SERVANTS, LOYAL ONLY TO THEIR ORGANIZATION.

8. WHILE THERE MAY BE OTHER CANDIDATES WHO COULD MEET QUALIFICATIONS OF THE ICAO JOB DESCRIPTION, THERE CAN BE NONE MORE QUALIFIED, FROM A MAJOR AVIATION COUNTRY, THAT IS UNDERREPRESENTED ON ICAO STAFF.

9. POSITION OF DIRECTOR OF AIR NAVIGATION BUREAU IS TOO IMPORTANT FOR EFFECTIVE PERFORMANCE OF ICAO TO BE REGARDED AS "PATRONAGE" TO BE AWARDED TO SOME AVIATION BUREAUCRAT WHO IS LOOKING FOR A RAISE IN PAY OR PRESTIGE.

10. THERE ARE IMPORTANT SUPERVISORY FUNCTIONS IN THE AIR NAVIGATION BUREAU DIRECTOR POSITION. U.S. CANDIDATES HAVE

ALL HELD SUPERVISORY POSITIONS IN FAA OR IN AVIATION SIDE  
OF COAST GUARD.

11. CONCERNING COMMANDER BERRY OF THE COAST GUARD (WHOWILL

MAKE CAPTAIN IN SEPTEMBER), FAA CAREFULLY EXAMINED HIS  
QUALIFICATIONS AND CERTIFIED HIM TO DEPARTMENT OF STATE.  
HIS ADVANCED DEGREES ARE PARTICULARLY NOTEWORTHY. BERRY  
WOULD RETIRE FROM COAST GUARD IF SELECTED, AND WOULD HAVE  
TO DO SO BECAUSE COAST GUARD OFFICERS CANNOT BE SECONDED.  
IF ANY QUESTION ARISES ABOUT COAST GUARD BEING A BRANCH OF  
THE MILITARY,ITSHOULD BE POINTED OUT THAT IT IS COMPONENT  
OF A CIVILIAN DEPARTMENT--CURRENTLY DEPARTMENT OF TRANSPOR-  
TATION.

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12. ABOVE ARE MERELY THEMES WHICH MIGHT APPROPRIATELY BE  
USED WITH "AD HOC COMMISSIONERS" AND OTHER COUNCIL MEMBERS  
(WHO WILL DO VOTING). U.S. REP SHOULD USE DISCRETION IN  
DECIDING WHICH THEMES TO USE ON WHICH COUNCIL MEMBERS.

13. DEPT. SHOULD BE KEPT INFORMED OF REACTIONS OF INDIVI-  
DUAL COUNCIL MEMBERS TO TALKING POINTS SO THAT APPROACHES  
MAY BE MADE BY DEPARTMENT IN CAPITALS WHERE APPROPRIATE.  
VANCE

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